



beyond your EHR.

**Enhancing Prior Authorization and RCM Efficiency
with Automation**



John Garcia

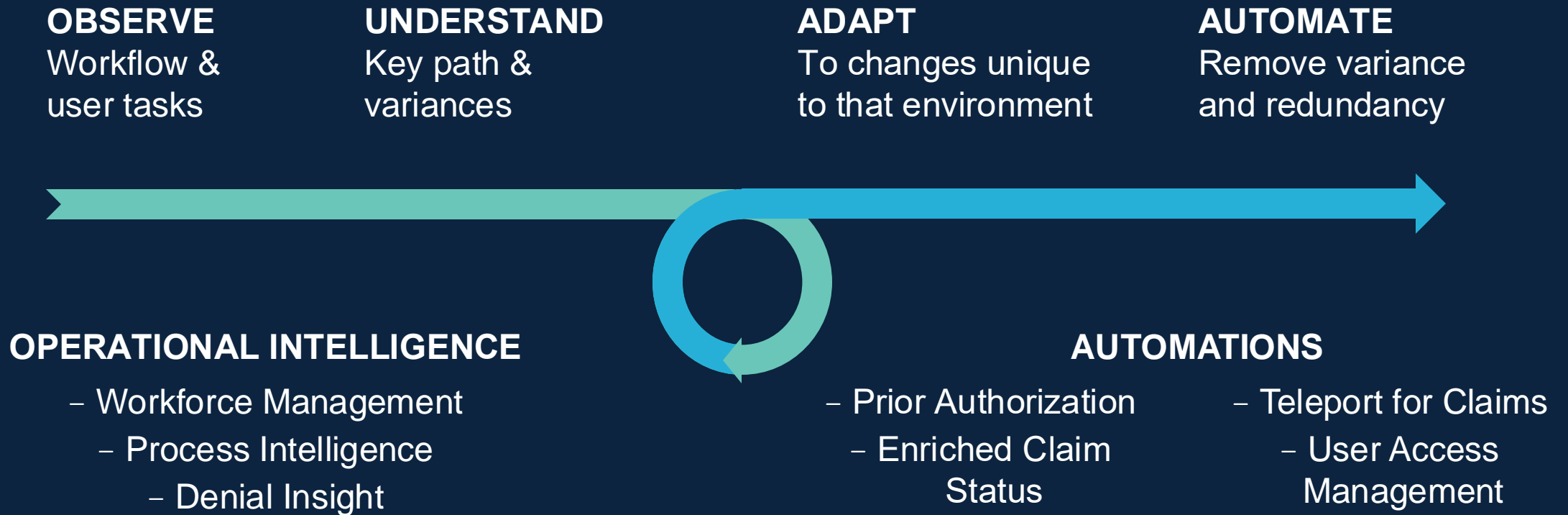
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about janus health.





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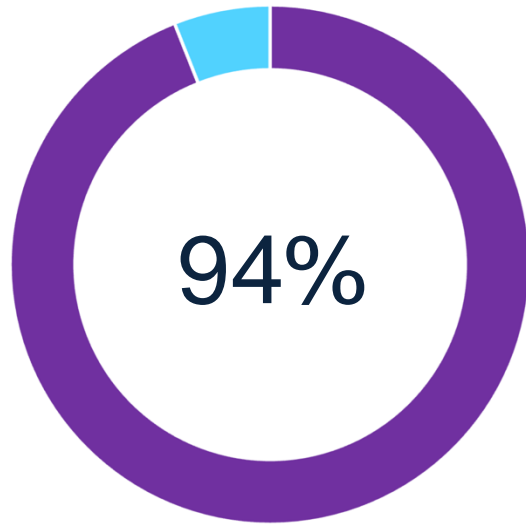
what we'll learn today.

- Understand the benefits of automating prior authorization workflows.
- Learn how automation can transform your prior authorization process.
- Identify limitations of EHR systems and when to seek external solutions.
- Learn what to consider when evaluating prior authorization solutions.

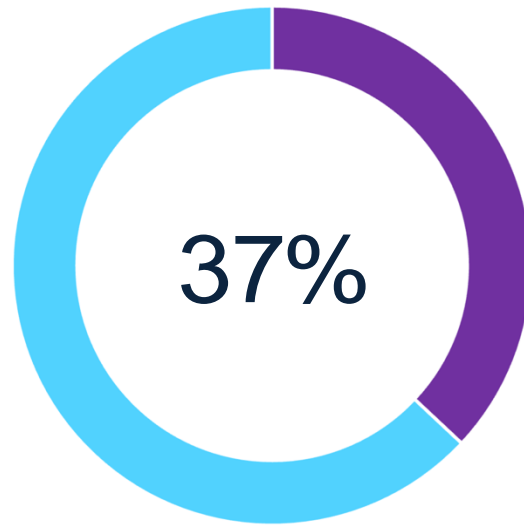
the challenge

& the opportunity.

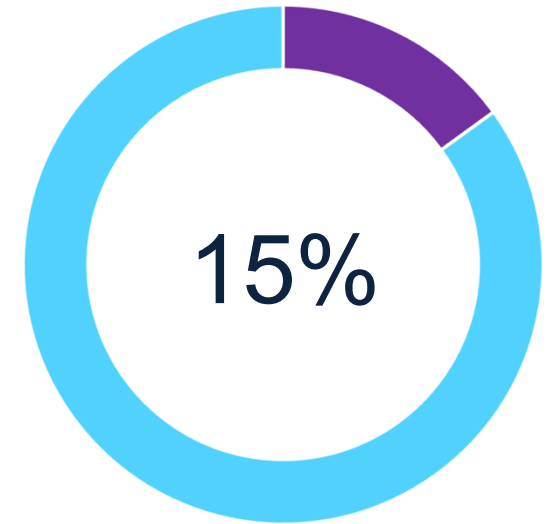
the painful truth.



of providers report care delays due to prior authorization



of providers are still performing fully manual prior authorizations



of claim denials are due to authorizations

The slide features four decorative circular shapes with a low-poly, faceted appearance. One large green and blue shape is in the top-left corner. A smaller pink and red shape is partially visible on the left edge. A large red and orange shape is in the bottom-right corner. A small yellow and green shape is in the bottom-right corner, below the red one.

only **31%** of providers are
leveraging automation to
streamline prior authorization.



only **31%** of providers are
leveraging automation to
streamline prior authorization.

94%


of providers use
automation for
eligibility checks

98%

of providers use
automation for
claims
submissions

90%

of providers use
automation for
coordination of
benefits



bridging the gap

with automation.

the opportunity is real.



\$494
Million

potential annual cost savings for the healthcare industry.



11
Minutes

average time savings opportunity *per transaction*



increase patient satisfaction



reduce denials



optimize resources

intelligent automations.



**Understand
existing
processes**



**Identify areas
for greater
efficiency**



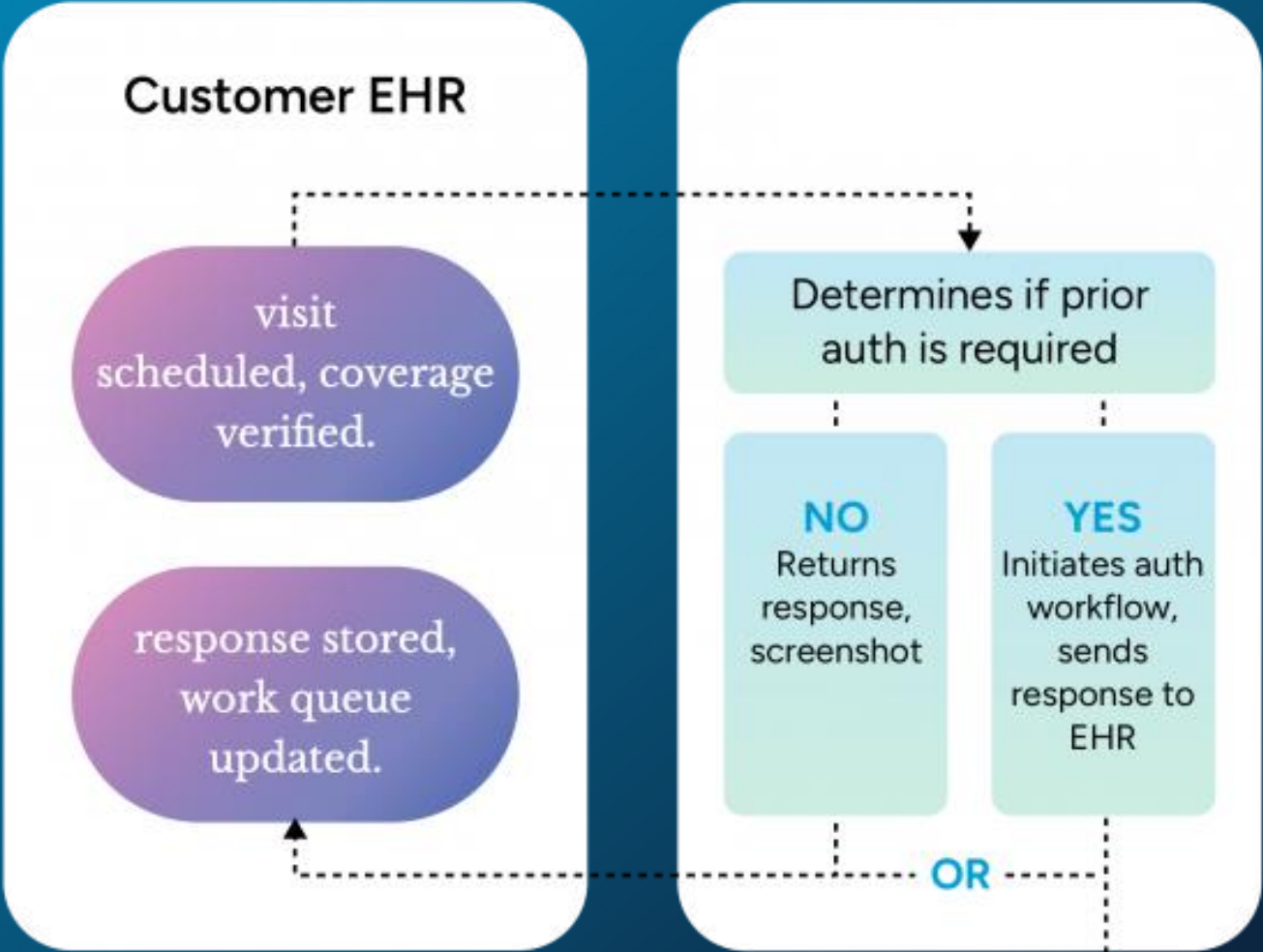
**Implement
automation
adjustments**



**Continuously
improve**

what does an automated prior
authorization workflow look like?

DETERMINATION



INITIATION

Accelerates end-user submission process

STATUSING

Searches for auth approval

NO

Returns denial and reason, escalates for user review

OR

YES

Returns confirmation and detail

denial stored, work queue updated.

approval stored, work queue updated.

wait:

we already have a free
solution within our EHR.

make sure it checks all boxes.



Does the solution meet your coverage needs, or have a limited scope?



Are you able to achieve a cohesive workflow, or will your staff still need to bridge the gaps?



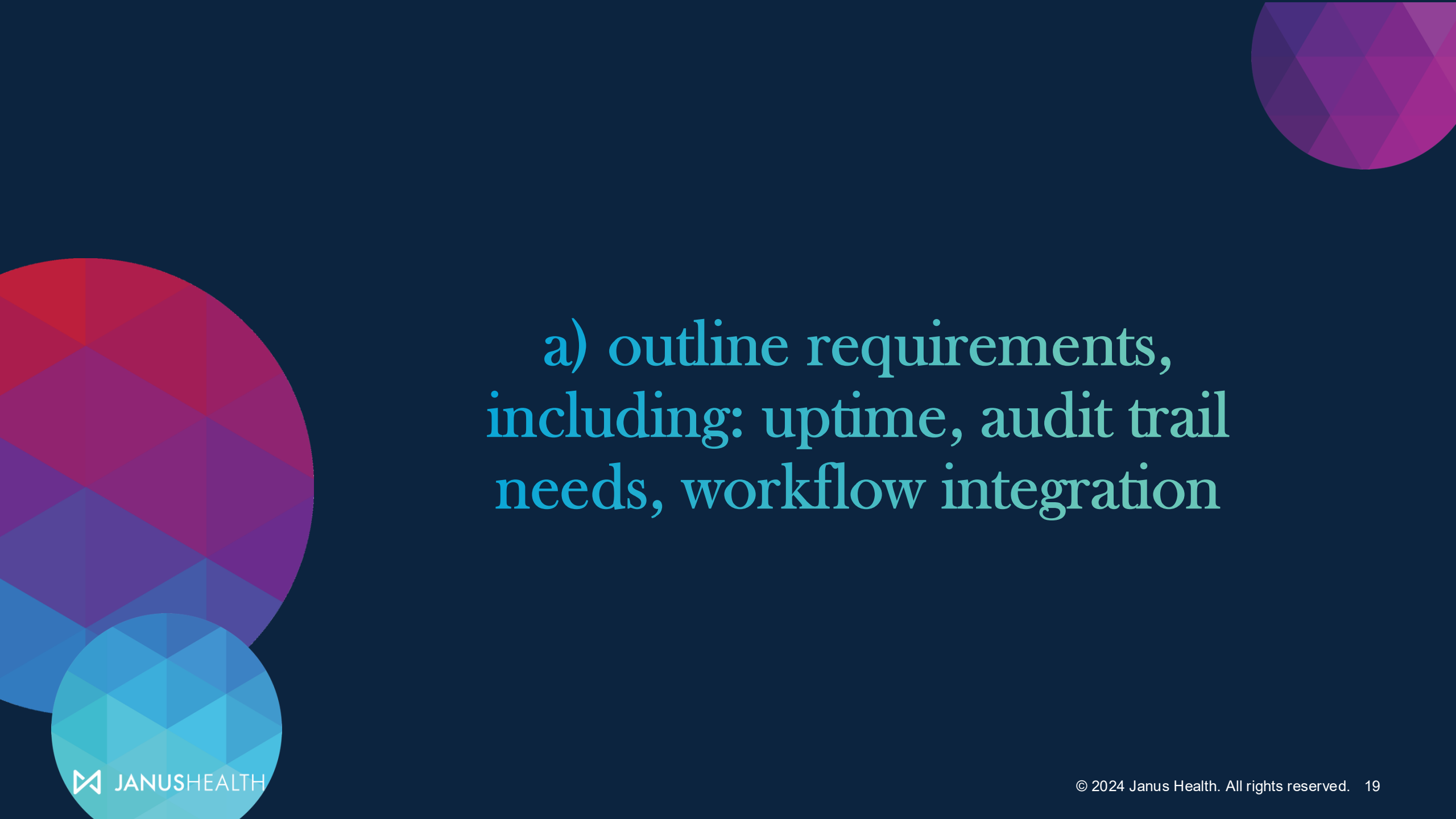
Does your organization have the internal resources to maintain the solution?




Are government or managed care payers included?

key


considerations.




a) outline requirements,
including: uptime, audit trail
needs, workflow integration



b) prioritize service lines that are creating the most manual workload for your team.



c) determine payer coverage needs across both national and regional payers.



d) understand short and long-term SME and IT resource requirements



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any questions?